2015 BEEF AUSTRALIA HANDSHAKES PARTICIPANTS - ALLIED INDUSTRIES

Organisation	Company Overview	Competitive Advantage	Contact
1. Aergo International AERGO making aviation simple	Founded in 2004, Aergo International is globally recognized as one of the leading names in Passenger and Cargo Air Chartering. Since 2013, Aergo has deliberately focused on the Ag sector and opportunities for dedicated air freight services for exporters as the demand for premium products from Asia increases. Our approach to the Ag sector has been to learn firsthand from producers to understand their needs and challenges so that we are best positioned to provide viable charter solutions to our potential customers. Our mission is simple: To offer our clients exceptional service, unrivaled flexibility and unparalleled value.	Aergo's competitive advantage is our ability to provide our partners with a high degree of personalized and professional service, keeping them close to the logistics process of their export activities at all times. Our direct market approach also provides benefits to clients in terms of management and costs, shortening the often lengthy chain of communication in the exporting process. CURRENTLY EXPORT	Jamie Kennedy Ground Floor, 63 Lavarack Ave EAGLE FARM QLD 4007 Tel: +61 7 3632 0300 Mob: +61 488 777 714 jamie@aergo.com.au www.aergo.com.au
2. Agribusiness Association of Australia Agribusiness Association of Australia	The Agribusiness Association of Australia (AAA) aims to facilitate communication across the agri-food chain and to promote the contribution made by agribusiness to the Australian economy and community. The Association promotes the core values of openness and transparency in communication. The Association's activities promote value chain thinking and awareness as essential factors in the development of an efficient, profitable and dynamic agribusiness sector.	Unlike other national organisations, the AAA covers the total agribusiness sector across all industries and allows linkage between parties interested in promoting agribusiness and building their businesses. We commonly are asked to provide networking links between various countries and our Australian agribusiness. The handshake program is exactly what we do on a larger scale year round. DON'T CURRENTLY EXPORT BUT INTERESTED	Theresa Craig PO Box 1147 MALENY QLD 4552 Tel: +61 7 549 44425 Mob: +61 419 029 385 tmcraig@tara-source.com www.agribusiness.asn.au

3. Agritravel	Agritravel specialises in innovative trade missions,	Mac McArthur Director Agritravel has twice visited Expo Prado	Mac McArthur
J. Agriciave.	agribusiness tours and agricultural education exchange	in Montevideo Uruguay and has numerous business	303 Ogilvie Avenue
	for farmers, agribusiness personnel and agricultural	colleagues and contacts in the Uruguayan, Argentinean,	ECHUCA VIC 3564
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	educationists.	Chilean and Falkland Islands beef/agricultural industries.	Tel: +61 3 5482 2460
S. Jak Makakhhikhi x.		_	Mob: +61 448 905 290
WITH THE WASHINGTON	We specialise in technical beef, sheep and agricultural	Agritravel has a close cooperative business relationship with	wolfdm@pacific.net.au
AGRI	industry tours and travel opportunities for South	the Directors of AustralTours who have been involved in	www.agritravel.com.au
TRAVEL	Americans, Australians and New Zealanders.	International agricultural and livestock tours for South	
		Americans for over 15 years and regularly bring groups of	
	Agritravel is jointly arranging in conjunction with	South Americans to Beef Australia and Australians to South	
	AustralTours (a Uruguayan based company) for a group of	America.	
	Uruguayan beef producers to come to Beef Australia		
	2015 and visit leading beef studs in Victoria and	Agritravel also works with PIIAA a program bringing young	
	Queensland.	South Americans to work in the Australian agricultural	
		industries and train in agriculture in Australia.	
		DON'T CURRENTLY EXPORT BUT INTERESTED	
4. Animal Nutrition	Animal Nutrition Consulting Services (ANCS) is an	ANCS' principal consultant is Mr. Vincent Posada who	Vincent Posada
Consulting Services	international provider of animal nutrition and	graduated with a Master of Agriculture degree from Texas	Unit 87 / 5 Chasely Street
0.000	agribusiness management. It focuses on delivering cost	A&M University, USA, in 1978. He has over 36 years of	AUCHENFLOWER QLD 4066
	effective advice and training to achieve best possible	consulting experience in nutrition and management of beef,	Mob: +61 427 597 402
ANCS Animal Nutrition Consulting Services	outcome for their customer's business and livestock.	dairy, goats, sheep and horse operations and stockfeed	vposada@icr.com.au
		manufacturers.	www.animalnutritioncs.com
	ANCS provides services to beef, dairy, goat and sheep		
	feedlots, beef studs, grazing properties, piggeries, poultry	ANCS has accumulated considerable expertise in feedlot site	
	and stockfeed manufacturers across Australia and in	development, feedstuffs, forage management, ration	
	countries such as China, Indonesia, Colombia, New	formulations, feed processing and bunk management, as well	
	Zealand, Cambodia, PNG, Solomon Islands, Japan and	as supplementation programs for stud cattle and commercial	
	Korea.	grazing operations.	
		CURRENTLY EXPORT	
5. Aqua Pumping &	We are a pumping and irrigation company specialising in	With our allegiance to stocking elite brands and our superior	Rob Evans & Mark Robbie
Solar Pty Ltd	solar water pumping for the beef industry and have four	quality service and attitude to ensure our customers are well	239 East Street
2000.10, 200	stores in Rockhampton, Yeppoon, Alpha and Gympie.	cared for. Our excellent quality of service and delivery in all	ROCKHAMPTON QLD 4700
		areas of water transfer storage and treatment.	Tel: +61 7 4927 7166
	We service the majority of Queensland and west to the	CURRENTLY EXPORT	Mob: +61 419 104 286
	Northern Territory border as well as exporting to New		rob.e@aquasolar.com.au
OCILIO pumpino	Zealand, Vanuatu and New Caledonia.		maree.e@aquasolar.com.au
& solar			www.aquasolar.com.au
•			

6. AuctionsPlus auctionsplus agricultural auctions at a click	AuctionsPlus is Australia's largest online Livestock Exchange offering over 2.2 million sheep and over 240,000 head of cattle per annum to the National and International Market. Other commodities such as wool, wine, genetics, kelpies, firewood and bee hive licensing rights are also traded.	Online, independently assessed, animal friendly, low cost opportunity to market stock to a National and International audience. With the protection of the reserve, vendors can be assured to get the price they are looking for and buyers can rely on the integrity of the independent assessors. CURRENTLY EXPORT	Anna Speer Level 6, 64 Clarence Street SYDNEY NSW 2000 Tel: +61 2 9262 4222 Mob: +61 455 082 150 aspeer@auctionsplus.com.au www.auctionsplus.com.au
7. BEC Feed Solutions BEC® FEED SOLUTIONS	At BEC Feed Solutions we are committed to servicing the livestock industry with innovative feed and animal nutrition solutions. We are the leading supplier of premixes, feed additives and ingredients, and feed commodities. All of this supported by formulation services, nutrition advice and market information. The shareholders of BEC are all active in several parts of the Australian Agriculture Industry.	With over 25 years' experience, we understand the challenges of meeting nutrient requirements. This experience, in conjunction to our commitment to meeting and exceeding our customers' needs, has honed our capacity to ensure optimum health and performance in animals with the ultimate goal of maximising the bottom line for our customers. CURRENTLY EXPORT	Brett Antonio & Antonius Hovers 50 Antimony Street CAROLE PARK QLD 4300 Mob: +61 427 035 443 (Brett) b.antonio@becfeedsolutions.com.au Mob: +61 457 786 228 (Antonius) t.hovers@becfeedsolutions.com.au www.becfeedsolutions.com.au
8. Beef Central BEEF GENTRAL	Beef Central is Australia's only industry news and information website dedicated to the nation's beef industry. Content uploaded to the site daily touches on all links in the supply chain, from cattle production to lotfeeding, live export, processing, value-adding, and international and domestic beef trade. Readership is nationwide, and includes a growing number of overseas subscribers.	Credible, well-researched, informed and timely market intelligence and news content from Australia's two most experienced agricultural journalists, who have unequalled access to the Australian red meat industry's key decision-makers. CURRENTLY EXPORT	Jon Condon PO Box 395 BULIMBA QLD 4171 Tel: +61 7 3395 5993 Mob: +61 412 331 745 jon@beefcentral.com www.beefcentral.com
9. Bos Rural Supplies RURAL SUPPLIES WWW.bosrural.com.au	A rural reselling store with a difference. A Northern Australian beef cattle focus with outlets in Queensland and WA. As well as supplying a full range of livestock inputs, we bring AgVentions to market under the Kandanga Ag Products brand.	A new company in Australia, Bos Rural Supplies provides a route to market for Agventions into the Rural Reselling distribution channels by using some unique on-farm tools. We have an annual field day and distribution staff and facilities for the best new products to be marketed nationally and internationally. DON'T CURRENTLY EXPORT BUT INTERESTED	Tim Scott 94 Main Street KANDANGA QLD 4570 Tel: +61 7 5484 3771 Mob: +61 427 633 623 tim.scott@agandindustry.com.au www.bosrural.com.au

10. Brisbane West Wellcamp Airport	Australia's newest airport will redefine how perishables are exported from Australia. Wellcamp has a 747 capable runway and is actively scoping the potential for a perishables export hub at the airport. Dedicated to linking Australia's premium primary product seamlessly with growth markets in Asia and the Middle East, and with exceptionally strong industry support, Wellcamp expects to welcome its first chartered international aircraft later in 2015. Privately owned and operated by Queensland owned Wagners.	Excellent logistics location close to major processors, agricultural regions and major highways including 4.5km of road frontage to the Toowoomba Second Range Crossing. Direct highway access to the Darling Downs, Lockyer Valley, Brisbane, Western Queensland and Northern NSW. Greenfield site with extensive airside space for development of dedicated, world class, perishable goods, and general cargo facilities. Surrounded by 550ha Wellcamp Business Park, supporting supply chain, value adding and logistics industries, with heavy vehicle access, high speed data, and full services throughout.	Sara Hales 1511 Toowoomba Cecil Plains Road WELLCAMP QLD 4350 Tel: +61 7 4714 3200 Mob: +61 474 788 847 sara.hales@wellcampairport.com.au www.wellcamp.com.au
		747 capable runway, twin taxi ways and clear airspace ensuring world leading efficiencies in aviation handling. DON'T CURRENTLY EXPORT BUT INTERESTED	
11. Carbon Link Carbon Link	Carbon Link enables landholders to put carbon on their bottom line and improve sustainability. We provide end to end advice and services to help landholders achieve this goal. Carbon Link has developed systems for aggregating Soil Carbon Credits that provide a turnkey process for landholders to enter the carbon market. Carbon Link has completed the first large scale accurate measurement of soil carbon in the world, down to one metre. This technology is 100 times more accurate than conventional methods.	Carbon Link leads the world in the technology to measure soil carbon accurately and provides the methodology and systems to help landowners of any scale, benefit from the emerging soil carbon market. DON'T CURRENTLY EXPORT BUT INTERESTED	Terry McCosker 44 Arthur Street YEPPOON QLD 4703 Tel: +61 7 4939 5255 Mob: +61 419 653 227 tmccosker@carbonlink.com.au www.carbonlink.com.au
12. Cattle Council of Australia CATTLE COUNCIL OF AUSTRALIA	The mission of the Cattle Council is to represent and progress the interests of Australian beef cattle producers.	The Cattle Council or Australia, through its President, eight board members, 40 subcommittee members and staff, is represented on over 60 industry committees, covering all areas of the beef industry including trade, consumer marketing, research and development, animal health and welfare, economics, planning and corporate affairs. DON'T CURRENTLY EXPORT BUT INTERESTED	Howard Smith "Mt Panorama" 16428 Carnarvon Hwy ROLLESTON QLD 4702 Tel: +61 7 4984 3264 Mob: +61 428 843 264 president@cattlecouncil.com.au Jed Matz Locked Bag 9 KINGSTON ACT 2604 Tel: +61 2 6269 5600 Mob: +61 407 124 479 jmatz@cattlecouncil.com www.cattlecouncil.com.au

13. Cedar Creek Company



For Meat and Fresh Produce, Cedar Creek provides a range of solutions and services that cover the full supply chain, including:

- Production Management, Control and Reporting Solutions
- Inventory and Sales (Domestic and Export) Systems
- Traceability Solutions
- Advanced Automated Process Systems (including objective measurement)
- Carton Weigh Label Systems and Applicators
- Harsh Environment Touch Screen Computers
- Web Feedback Solutions
- Digital Dashboard
- Carcase Correlation (commonly called hook tracking) and Automation
- Cedar Creek has offices in Brisbane (Australia), Auckland (New Zealand) and Santiago (Chile).

Cedar Creek is a well-respected Australian company who has been closely associated with the meat and food processing industries for over 15 years with products, services and support.

Cedar Creek is at the forefront of the development and implementation of advanced software and hardware solutions. The harsh environments and critical production demands of meat processing plants mean that all hardware Cedar Creek manufactures must be rugged, reliable with minimum maintenance ensuring there is as little system down-time as possible. Together with its own software development, products and services are backed by our Help Desk and critical 24x7 support and maintenance.

CURRENTLY EXPORT

David Watt

CEO

Cedar Creek Company 8/87 Webster Road Stafford QLD 4053

Australia Tel: +61 7 3356 0999

david.watt@cedarcc.com www.cedarcc.com

14. Central Highlands
Development
Corporation



Central Highlands Development Corporation (CHDC) and Central Highlands Regional Council working together to facilitate regional growth and economic opportunity for the Central Highlands, Queensland.

The Central Highlands, Queensland is home to over 850,000 cattle or 7% of the Queensland beef cattle herd. Central Queensland is a major cattle breeding area for Northern Australia - QLD Agricultural Audit has identified niche opportunities that match production systems, target specific domestic and export markets that can achieve a premium.

The Central Highlands Meat Processing Plant Feasibility Study clearly identifies need, viability and market opportunities current and future export market potential.

DON'T CURRENTLY EXPORT BUT INTERESTED

Sandra Hobbs Wally McKenzie House, Emerald Showgrounds Capricorn Highway EMERALD QLD 4720 Tel: +61 7 4982 4386

Mob: +61 419 730 596 shobbs@chdc.com.au www.chdc.com.au

Countrywide Metals Pty Ltd began with the formation of Countrywide Metals Pty Ltd has 25 years' experience in Steel. Angie Condon-Smith & Glenn Smith 15. Countrywide Metals Budget Steel in 1989. Dedication of top quality country From Structural steel in building a house or a shed, 41 Dennis Little Drive Pty Ltd T/A Cavalier GYMPIE QLD 4570 service and an investment in hard work saw the Countrywide Metals can supply, fabricate and design to your Engineering business's vision grow. After fabricating for its loyal requirements. Countrywide Metals has a large buying power, Tel: +61 7 5481 1602 customers for 15 years through Budget Steel, which means competitive prices. Most goods can be shipped Mob: +61 417 625 545 (Angie) Countrywide Metals founded Cavalier Engineering in anywhere in Australia and Internationally. Cavalier angie@cwmpl.com.au 2005. With the focus on structural steel, civil products, Engineering is the fabrication arm of the company. Cavalier Mob: +61 417 283 438 (Glenn) glenn@budgetsteel.com.au shed, livestock handling equipment and fencing, demand Engineering has a high quality control to ensure products are increased for its renowned high quality products. Cavalier www.cavalierlivestock.com.au made to correct specifications to ensure longevity and value Engineering's growth has been marked with the recent for money for the end user. Cavalier Engineering prides itself expansion into a new 2500m2 facility to sustain their on its strength and competitiveness with its Livestock rapid growth and expansion. Handling Equipment. **CURRENTLY EXPORT** 16. Fugro Geospatial Fugro Geospatial is part of the worldwide Fugro group, **David Brierley** Fugro's services provide Geotechnical, Survey, Subsea & APAC headquartered in The Netherlands. Geoscience solutions, to the Oil & Gas, Energy, Infrastructure, Our mission is to be the world's leading service provider Mining, Public Sector & Agriculture industries. **Business Consultant** in the collection and interpretation of data relating to the Fugro's companies deliver a range of services from multiple Level 1, 53 Brandl St Earth's surface and sub-surface, and in the support of locations, collaborating to provide integrated solutions in Eight Mile Plains QLD 4113 infrastructure developments on land, at the coast and on Mob: +61 432 432 852 every region of the globe. Fugro provides a well-trained workforce of over 13,500 Tel: +61 7 3841 3433 the seabed. Fugro was founded in 1962 and has been listed on the people. Their specialist knowledge, together with the latest d.brierley@fugro.com NYSE Euronext Amsterdam since 1992. Through organic equipment and technology, enables us to deliver practical, growth and acquisition, Fugro operates in over 70 proven and timely solutions. The successful management of HSSE risks is an essential countries. component of Fugro's strategy. We are committed to eliminating workplace hazards, preventing incidents and reducing our impact on the environment. DON'T CURRENTLY EXPORT BUT INTERESTED Heritage Seeds exports clean, fresh, quality seed to Heritage Seeds are a research and market Development based Robert Hedge 17. Heritage Seeds Pty. international customers in more than 50 countries company, offering both temperate and tropical species, as 2/553 Boundary Road Ltd. around the globe. Heritage Seeds primarily deal in well as proprietary and common varieties. RICHLANDS QLD 4077 pasture, forage, turf, environmental repair and amenity **CURRENTLY EXPORT** Tel: +61 7 3137 5355 Heritageseeds species. Experienced seed growers link directly with Mob: +61 421 585 644 Heritage Seeds to provide the highest quality standards rhedge@heritageseeds.com.au for international customers. We offer a wide range of www.heritageseeds.com.au proprietary, and common species, as well as production

form international sources.

18. John Bertram Beef Management & Production Advisor	John Bertram, Beef Management and Production Advisor, operates throughout Australia and internationally, delivering research and extension services for tropically adapted and composite cattle breeds. John is in high demand in the Australian beef industry for his specialist advice in breeding and genetics programs that increase profitability for intensive and extensive beef producers. John has extensive experience in the Northern Australian beef industry including Queensland, Northern Territory and Western Australia; gained through working in the Department of Primary Industries.	John Bertram is "the man who makes sense of the research", specialising in delivering research and extension services to drive profitability in tropically adapted and composite breeds. John has extensive international experience delivering expert advice to industry and government agencies on breeding and genetics programs increasing production and profitability in Indonesia, Chile, New Caledonia and Vanuatu. Working in partnership with MLA, University of Queensland and Tropical Beef Technology Services, John has been recognised for his contribution to the Australian beef industry through the Northern Australian Beef Research Council, Australian Registered Cattle Breeders Association and the R W Vincent award. CURRENTLY EXPORT	John Bertram 1668 Mount Sylvia Road MOUNT SYLVIA QLD 4343 Tel: +61 7 5462 6412 Mob: +61 429 932 170 commpark8@skymesh.com.au www.tbts.une.edu.au
19. Intellectual Ventures	Intellectual Ventures (IV) is a private equity fund that provides invention and technology solutions to businesses globally. Our international Inventor Network includes more than 4,000 inventors and 400 institutions. With over \$6 billion in managed assets, \$3 billion in licensing revenue, and more than \$0.5 billion dollars paid to inventors, we promote an invention economy in which innovative individuals and corporations can realize the value of their ideas. We connect solutions to problems.	Whatever your challenge or opportunity, IV can help you invent, protect, and grow. IV provides access to a diverse portfolio of 5000 patented inventions, can act as a technology scout, or can create custom inventions by posing challenges to our global network of expert inventors. We'll help safeguard your future with a comprehensive Intellectual Property strategy that protects your innovations. Ready for global market expansion? IV can help you get there with an established network of contacts in a broad range of industry verticals and geographies worldwide. We're here to accelerate the journey to success.	Dr Scott Needham Level 7, 56 Clarence St, Sydney NSW 2000 Tel: +61 7 4665 8115 Mob: +61 439 135 268 sneedham@intven.com www.intellectualventures.com
20. Kentmaster Equipment (Aust) Pty Ltd	Kentmaster Equipment manufacturers and distributes Quality Abattoir equipment all around the world. We back up our sales with value for money. Spare parts and after sales service everywhere. We were awarded the Gold Award for Quality Excellence in Customer Service, 2014 by Quality Australia. Based in Brisbane, Australia we work closely with Governments and Meat Industry bodies in all countries, especially in relation to animal welfare and the equipment we can assist with to meet ESCAS	* Quality equipment at Value for money prices. * Value for money Spare parts. * Excellent After sales service. Gold Award winner- quality Australia * Agents and technical staff in Asia. In field service. * MLA consultant * DAFF Contractor 2014-2015 in the Philippines and Vietnam. We also offer training to staff in the operation of the equipment as well as the maintenance and service staff to service the equipment in the correct manner to achieve the best life of the tools. Value, Quality, Experience and good Communication. CURRENTLY EXPORT	Warren Farr & Zoran Naumovski 2/24 Central Court HILLCREST QLD 4118 Tel: +61 7 3806 8400 Mob: +61 413 122 486 (Warren) warren.farr@kentmaster.com.au zn@kentmaster.com www.kentmaster.com

21. Lallemand Animal	Lallemand Animal Nutrition Australia (formerly Quality	Experienced and knowledgeable and we take pride in offering	Natalie Schwerin
Nutrition	Silage Systems) is an Australian based company dedicated	Australian primary producers' access to the Lallemand range	PO Box 6122
	to providing animal nutrition and forage products.	of products, which are backed by global research, scientifically	MAROOCHYDORE BC QLD 4558
		proven and above all else – field tested.	Tel: +61 7 5451 0125
TAHEMAND	A member of the global Lallemand family, we are	We specialise in animal nutrition and forage products that use	Mob: +61 488 715 151
LALLEMAND	dedicated to the development, production, and	advanced microbial and enzyme technologies. These are	nschwerin@lallemand.com
	marketing of profitable, natural and differentiated	products that not only contribute to an animal's health and	
LALLEMAND ANIMAL NUTRITION	solutions for animal nutrition and health. Our core	wellbeing, but deliver exceptional value.	Ken Rich
	products are live bacteria for direct fed microbials and	Lallemand conducts extensive research and development to	PO Box 6096
	silage inoculants, live specific yeasts, and high value yeast	identify specific strains of yeast and bacteria, and their unique	MAROOCHYDORE BC QLD 4558
	derivatives.	performance in individual species. These are DNA finger-	Mob: +61 427 715 935
		printed to ensure consistency in performance.	krich@lallemand.com
		CURRENTLY EXPORT	www.lallemandanimalnutrition.com.au
22. Livestock Exchange	Livestock Exchange is Australia's leader in livestock	Our software is used by more users annually than any other	Patrick Hutchinson
Pty Ltd	management solutions. Our agricultural based software	supplier in the Australian market. Our programs are market	2 Williams Street
•,	meets the needs of saleyards, stock agencies, feedlots,	leaders in their respective sectors. Our global business team	DAYBORO QLD 4521
	live exporters and primary producers. Designed by people	and 24/7 support team have a broad knowledge of all facets	Tel: +61 7 3425 5050
LivestockExchange	with decades of experience in the industry, we develop	of the livestock industry and are supported by top level	Mob: +61 477 333 130
Livestockexchange	practical software solutions that integrate all facets of	technical and industry people, ensuring our clients can rely on	patrick.hutchinson@itslivestock.com
	livestock operations both in Australia and globally.	simple, practical service and solutions, supported by people	www.livestockexchange.com.au
		who understand the needs of their business, whether in	
		Australia or around the world.	
		DON'T CURRENTLY EXPORT BUT INTERESTED	
23. Observant	Your farming enterprise needs information and control.	We provide solutions that can reduce the time spent checking	James Cole
	Observant provides a fully integrated farm information	stock water by monitoring stock water points and automating	77 Argyle Street
	management platform. Our cloud based applications	stock tanks being filled. Payback periods can be within the	FITZROY VIC 3045
OBSERVANT TO SERVICE T	capture and manage all your information and provide	year.	Tel: +61 3 9200 5400
JBSEKVAN I	dedicated decision support applications. Our award		Mob: +61 409 219 990
	winning hardware delivers unparalleled reliability and	DON'T CURRENTLY EXPORT BUT INTERESTED	james.cole@observant.net
	connects to a world of equipment and sensors. No matter		<u>www.observant.net</u>
	what you grow, our solutions will help you do it better.		
24. Olsson Industries	Olsson's is a 100% Australian Family owned company	*Cold Pressed Blocks-delivering higher available nutrients	Dalene Devonshire & David Mosch
	operating since 1948. Olsson's Produce Australian Sea	*Indicator System-Allowing the animal to choose what it	33 Manton Street
	Salt from two Salt works in SA on the Eyre Peninsular and	requires. This is a cost effective way to provide	MORNINGSIDE QLD 4170
	QLD at Port Alma. Providing the finest Sea Salt to the	supplementation.	Tel: +61 7 3395 5499
000	Domestic food market. A large part of the business is	*Safe way to deliver Urea	Mob: +61 427 460 784 (Dalene)
(55UV)	Providing Animal Nutrition pressed blocks. Olsson's were	*A range of different sized blocks helping with OH&S issues on	dalene@olssons.com.au
0	ahead of their time in recognising what stock require for a	properties.	Mob: +61 427 659 411 (David)
	balanced rumen.	*Delivering Nutritional Seminars around the country	david.mosch@olssons.com.au
		*Tailored products, customize blocks to suit the grazier's	www.olssons.com.au
		needs	
•		CURRENTLY EXPORT	

25. Organic Systems and Solutions Pty Ltd Organic Systems & Solutions concept to completelon	Organic Systems & Solutions Pty Ltd (OS&S) is an International team of highly regarded and experienced Organic Industry professionals and Organic Farm Consultants, with practical knowledge in production, processing, retail, export, marketing, auditing, certification and regulation.	OS&S are actively researching consumer behaviour and the marketplace every day, across the globe and can provide the most current and relevant information available. OS&S participates in International forums and events regularly, and provides reporting tailored to individual business. CURRENTLY EXPORT	Marg Will Level 1, 888 Brunswick Street NEW FARM QLD 4005 Tel: +61 7 5641 1680 Mob: +61 417 674 790 marg@organicsystemsandsolutions.com www.organicsystemsandsolutions.com
26. PGG Wrightson Seeds PGG Wrightson Seeds	PGG Wrightson Seeds has been in the Australian forage seed business since 1938 and introduced the first proprietary cultivar into Australia in 1987. Since this time we have proudly led the development of improved pasture plant genetics in this country. A truly national supplier of seed to Australia's farmers, PGG Wrightson Seeds has a complete range of proprietary temperate, tropical and sub-tropical range of seeds to suit a wide range of pasture and cropping operations.	PGG Wrightson Seeds' patented Envirogro® Seed Treatment Process. Envirogro® is a special cleaning and treatment process that removes the seed kernel from the husk of the bare seed, leaving the caryopses. The caryopses is then cleaned and pelleted, this includes insecticide and fertiliser to provide the seedling with improved success rates. Envirogro® provides a more consistent and rapid establishment of the chosen seed. The effort to sow many tropical species is significant and time consuming which leads to higher costs. Envirogro® reduces the time and cost and makes the process easier, leading to a better result and a happy farmer. CURRENTLY EXPORT	Gerry Dogao 24 Tinaroo Creek Rd Mareeba Qld 4880 Tel: +61 7 4086 2400 Mob: +61 407 113 719 gdogao@pggwrightsonseeds.com.au www.pggwrightsonsedds.com.au
27. Port of Townsville Limited PORT of TOWNSVILLE Nexus North Queensland	Port of Townsville is one of the most diverse commodity ports in the country. It is the primary sea link to local mineral and agricultural regions, industrial heartlands and regional population centres. It is serviced by major national and state road and rail networks. Trade is around 12 million tonnes per annum and worth \$8 billion. The Port handles over 32 commodities on 9 operational berths and trades with 42 countries worldwide including ports in 19 Asian countries.	Port of Townsville is strategically important in supporting the future growth and development of the North Queensland Region and provides an international gateway for trade for Northern Australia. More than 8% of Queensland's international trade, by value, is handled over Townsville's berths, underlying the Port's standing as a major driver of economic growth and Northern Australia's port of choice. 2013/14 saw the record number of live cattle exports through Townsville, numbers in excess of 150,000 head. The upgrade of Berth 10, triple road train access and no night curfew provide a competitive advantage for regional producers.	Claudia Brumme-Smith Port of Townsville Limited Benwell Road TOWNSVILLE QLD 4810 Tel: +61 7 4781 1552 Mob: +61 409 084 293 cbrumme-smith@townsville-port.com.au www.townsville-port.com.au

Quadrant Australia was a Tour Operator with a strong and with a strong and company with a production of delivery to our clear desivers during a financial and international. The strength of this brand is seen through to the agribusiness sector. We have a wide knowledge of clienter and establish opportunities for international companies and institutions withing to conduct study tours or trade missions to Australia. Page 129. Queenstand Agricultural Training Colleges provide training and assessment to Queensland agriculture, production horticulture, conservation management, sugar milling, livestock, equine and mear teral sectors. QATC is a registered training organisation with the Australian Vocational Education Training Sector, it has 120 employees with key instructors' expertise in production horticulture, broad-accreptor, equine management, step and beef production, equine management, step and beef production, sugar milling and management, step and beef production, sugar milling and management, sugar milling and state or copping, including irrigated cotton, equine management, step and beef production, sugar milling and management, step and beef production, equine management, step and beef production, equine management, sheep and beef production, equine management, sheep and beef production, sugar milling and management, sheep and beef production, equine management, sheep and beef production, sugar milling and management, sheep and beef production, sugar milling and management, sheep and beef product		_		
internationally. The strength of this brand is seen through six string partnerships and the support Quadrant provides to the agribusiness sector. Quadrant has the capacity and expertise to organise an efficient travel program, as well as the agricultural knowledge to facilitate and establish opportunities for international companies and institutions wishing to conduct study tours or trade missions to Australia. 29. Queensland Agricultural Training Colleges provide training and assessment to Queensland agriculture production agriculture training and assessment to Queensland agriculture production introductions into those markets and opportunities for introductions into those markets and opportunities for introductions into those markets and opportunities for introductions into the higher end technical and financial areas. Our senior staff and Directors are all highly credentialed industry people and our "back" office staff have great organisational skills. CURBENTIX EXPIORT Colleges of the facilitation of the production into the control of the production into the production into the higher end technical and financial areas. Our senior staff and Directors are all highly credentialed industry people and our "back" office staff have great organisational skills. CURBENTIX EXPIORT CORRENTIX EXPIORT COURSES pan a wide range of subjects from Certificate I through to Diplomas. The Ayr, Mareeba, Mackay, Bundaberg and Dally training expensions of the straining organisation with the Australian Vocational Education Training Sector. It has 120 engineers with industry to deliver specific training to great series in production horticulture, broad-acte crophing, including irrigated colleges where fulltime training is based on farms calce training and expensions in production horticulture, broad-acte crophing, including irrigated colleges where fulltime training is based on farms calce training and expensions in the full training companies and processing. 30. Ray White Eural Sectors and the processing of the production	28. Quadrant Australia	,		
existing partnerships and the support Quadrant provides to the agribusiness sector. Oberant has the capacity and expertise to organise an efficient travel program, as well as the agricultural knowledge to facilitate and establish opportunities for introductions into those markets or international companies and institutions wishing to conduct study tours or trade missions to Australia. 29. Queensland Agricultural Training Colleges provided and Agriculture, production horticulture, conservation management, sugar milling, all exost, equine and meat retail sectors. QATC is a registered training organisation with the Australian Sulfia Quality Authority, and its agricultural training programs are accredited within the Australian Colleges with key instructors' expertise in production horticulture, broad accre cropping, including irrigated cotton, equine management, sugar milling, all evade are cropping including irrigated cotton, equine management, sheep and beef production, broticulture, broad accre cropping, including irrigated cotton, equine management, sheep and beef production, broticulture, broad accre cropping, including irrigated cotton, equine management, sheep and beef production, broticulture, broad accre cropping, including irrigated cotton, equine management, sheep and beef production, broticulture, broad accre cropping, including irrigated cotton, equine management, sheep and beef production, broticulture, broad accre cropping, including irrigated cotton, equine management, sheep and beef production, broticulture, broad accre cropping, including irrigated cotton, equine management, sheep and beef production, broticulture, broad accre cropping, including irrigated cotton, equine management, sheep and beef production, broticulture, broad accre cropping, including irrigated cotton, equine management, sheep and beef production, broticulture, broad accre cropping, including irrigated cotton, equine management, sheep and beef production, broticulture, broad accrease of the production and the processing. Br			,	· · · · · · · · · · · · · · · · · · ·
to the agritusiness sector. Quadrant has the capacity and expertise to organise an efficient travel program, as well as the agricultural knowledge to facilitate and establish opportunities for international companies and institutions wishing to conduct study tours or trade missions to Australia. 29. Queensland Agricultural Training Colleges provide training and assessment to Queensland agriculture, conservation management, sugar milling, livestock, equine and meat retail sectors. Q. Queensland Selis. Quality Authority, and its agricultural training programs are accredited within the Australian Selis Quality Authority, and its agricultural training programs are accredited within the Australian Selis Quality Authority, and its agricultural training programs are accredited within the Australian Selis Quality Authority, and its agricultural Colleges where full time training is based on farm scale training entry and training programs are accredited within the Australian Selis Quality Authority, and its agricultural College are residential colleges where full time training is based on farm scale training entry and training programs are accreated within the Australian Selis Quality Authority, and its agricultural College are residential facilities; it also management, sagar milling and meat processing. 30. Ray White Livestock Seckhampton and Ray White Cuton, equine management, sheep and beef production, british the sagar milling and meat processing. Ray White Livestock Seckhampton and Ray White Livestock Rockhampton and	OLIADD ANTE		,	_
Agriculture production Agriculture production Agriculture production Agriculture production Agriculture production Agriculture production Agriculture production entered program, as well as the agricultural Agricultural Training Colleges Queensland Agricultural Training Colleges provide training and assessment to Queensland agriculture, Colleges Queensland Agricultural Training Colleges provide training and assessment to Queensland agriculture, Sugar milling, livestock, equine and meat retail sectors. Quality Authority, and its agricultural Training Colleges with key instructors' expertise in production horticulture, broad-arce cropping, including irrigated Colleges where fulltime training is based on farm scale training and training programs are accrefied within the Australian Australian Skills Quality Authority, and its agricultural training programs are accrefied within the Australian Agricultural Training Colleges Queensland Agricultural Training Colleges provide training and assessment to Queensland agriculture, Sugar milling, livestock, equine and meat retail sectors. Queensland Agricultural Training Colleges provide trough to Diplomas. The Ayr. Marebas, Mackay, Bundaberg and Dalby training colleges where fulltime training is based on farm scale training training programs are accrefied within the Australian colleges where fulltime training is based on farm scale training programs are accrefied within the Australian colleges where fulltime training is based on farm scale training colleges where fulltime training is based on farm scale training colleges where fulltime training is based on farm scale training colleges where fulltime training is based on farm scale training colleges where fulltime training is based on farm scale training colleges where fulltime training is based on farm scale training colleges where fulltime training is based on farm scale training colleges where fulltime training is based on farm scale training colleges where fulltime training is based	QUADRANT		but particularly in the investock areas.	
## Agricultural Training Colleges 29. Queensland Agricultural Training Colleges provide raining and assessment to Queensland agricultural training Colleges 29. Queensland Agricultural Training Colleges provide raining and assessment to Queensland agricultural training production horticulture, conservation management, sagar milling, livestock, equine and meat retail sectors. Oat To is a registered training organisation with the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Skills Quality Authority, and its agricultural training begand the Emeral Agricultural Colleges and the Emeral Agricultural Evaluation Training Sector. It has 120 employees with key instructor's expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, as level to the production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/ Ray White Usestock Rockhampton Agricultural Training Sectors. The sugar milling and meat processing. 31. Ray White Livestock With the Australian Skills Quality Authority, and its agricultural training Sectors. The sugar milling and meat processing. 32. Ray White Livestock With the Australian Skills Quality Authority, and its agricultural training Sectors. The sugar milling and meat processing. 33. Ray White Livestock With the Australian Skills Quality Authority, and the producti			We have a wide knowledge of:	alex@quadrantaustralia.com
## Agricultural Training Colleges 29. Queensland Agricultural Training Colleges provide raining and assessment to Queensland agricultural training Colleges 29. Queensland Agricultural Training Colleges provide raining and assessment to Queensland agricultural training production horticulture, conservation management, sagar milling, livestock, equine and meat retail sectors. Oat To is a registered training organisation with the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Skills Quality Authority, and its agricultural training begand the Emeral Agricultural Colleges and the Emeral Agricultural Evaluation Training Sector. It has 120 employees with key instructor's expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, as level to the production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/ Ray White Usestock Rockhampton Agricultural Training Sectors. The sugar milling and meat processing. 31. Ray White Livestock With the Australian Skills Quality Authority, and its agricultural training Sectors. The sugar milling and meat processing. 32. Ray White Livestock With the Australian Skills Quality Authority, and its agricultural training Sectors. The sugar milling and meat processing. 33. Ray White Livestock With the Australian Skills Quality Authority, and the producti		Quadrant has the capacity and expertise to organise an	g .	www.guadrantaustralia.com
Markets and opportunities for international companies and institutions wishing to conduct study tours or trade missions to Australia. Markets and opportunities for international companies and institutions wishing to conduct study tours or trade missions to Australia. Markets and opportunities for introductions into those markets		, , , , , ,	Rural Australia and producer contacts throughout	
international companies and institutions wishing to conduct study tours or trade missions to Australia. 29. Queensland Agricultural Training Colleges provide training and assessment to Queensland agriculture, production horticulture, conservation management, sugar milling, livestock, equine and meat retail sectors. QATC is a registered training organisation with the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Vocational Education Training Sector. It has 120 employees with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/Ray White Eural Gracemere Ray White Livestock 15-34 acres 15 despensive of the business is owner & managed by Geoff & Szzy McNamara & Gary & Annette Wendt. Our core business involves rural & residential propers with sear and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies.			,	
29. Queensland Agricultural Training Colleges provide training and assessment to Queensland agriculture, production horticulture, conservation management, sugar milling, livestock, equine and meat retail sectors. The Ayr, Mareeba, Mackay, Bundaberg and Dalby training college and the firmerald Agricultural training and assessment to Queensland agriculture, production horticulture, conservation management, sugar milling, livestock, equine and meat retail sectors. The Ayr, Mareeba, Mackay, Bundaberg and Dalby training centres cater to day students, while the Longreach Pastoral College and the firmerald Agricultural College are residential facilities; it also morticulture, broad-arce cropping, including irrigated cotton, equine management, sheep and beef production point for across all Australian states who wish to gain qualifications in its full time residential facilities; it also partners with industry to deliver specific training to meet their needs. 30. Ray White Livestock Rockhampton/ Ray White Rural Gracemere Ray White Rural Gracemere Ray White Livestock Rockhampton Ray Mite Investock Secondary Secondar		international companies and institutions wishing to	markets	
29. Queensland Agricultural Training Colleges Oueensland Agricultural Training Colleges Ourees span a wide range of subjects from Certificate I through to Diplomas. Ourees pan a wide range of subjects from Certificate I through to Diplomas. Ourees pan a wide range of subjects from Certificate I through to Diplomas. Ourees pan a wide range of subjects from Certificate I through to Diplomas. Ourees pan a wide range of subjects from Certificate I through to Diplomas. Ourees pan a wide range of subjects from Certificate I through to Diplomas. Ourees pan a wide range of subjects from Certificate I through to Diplomas. Ourees pan a wide range of subjects from Certificate I through to Diplomas. Our Course span a wide range of subjects from Certificate I through to Diplomas. Our Course span a wide range of subjects from Certificate I through to Diplomas. Our Course pan a wide range of subjects from Certificate I through to Diplomas. Our Course pan a wide range of subjects from Certificate I through to Diplomas. Our Colleges where the Longreach Pastoral College and the Emerald Agricultural College and the Emerald Agricultural College and the Emerald Colleges train students from across all straining centres cater to day students, while the Longreach Pastoral College and the Emerald Colleges train students from across all straining centres cater to day students, while the Longreach Pastoral College and the Emerald Colleges train students from across all straining centres cater to day students, while the Longreach Pastoral College and the Emerald Colleges train students from across all straining to meet their near training programs are accredited within the Australian States from across all straining to meet their near training programs are accredited within the Australian States where the function		conduct study tours or trade missions to Australia.		
29. Queensland Agricultural Training Colleges Queensland Agricultural Training Colleges provide training and assessment to Queensland agriculture, production horticulture, conservation management, sugar milling, livestock, equine and meat retail sectors. QATC is a registered training organisation with the Australian Skills Quality Authority, and its agricultural training programs are accretified within the Australian Vocational Education Training Sector. It has 120 employees with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/Ray White Rural Gracemere Ray White Livestock Row White Rural Gracemere The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Our core business involves rural & residential property sales & management, and livestock marketing, During Beef Week, we are conducting a working dog trial, demonstration and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. In the business in owner is managed by Geoff as Suzy McNamara & Gary & Annette Wendt. We have a wealth of rural experience in beef cattle management, marketing & handling, Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQUX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livesto				
29. Queensland Agricultural Training Colleges Agricultural Training Colleges Queensland Agriculture, conservation management, sugar milling, livestock, equine and meat retail sectors. QATC is a registered training organisation with the Australian Skills Quality Authority, and its agricultural College and the Emerald Agricultural College are residential colleges with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. We are a privately owned, Ray White Eivestock Rockhampton / Ray White Rural Gracemere Ray White Livestock Row White Rural Gracemere. The business is owner & managed by Geoff & Suzy McNamara & Cary & Annette Wendt. Our core business involves rural & residential property sales & management, and livestock marketing. During Beef Week, we are conducting a working dogs trial, demonstration and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. Order of the broad of the production prize money, product & trophies. Order of the broad of the production prize money, product & trophies. Order of the production prize money, product & trophies. Order of the production prize money, product & trophies. Order of the production prize money, product & trophies. Order of the production prize money product & trophies. Order of the production prize money, product & trophies. Order of the production prize money, product & trophies. Order of the production prize money product & trophies. Order of the production prize money product & trophies. College and the Emerald Colleges train students, while the Longreach Pastoral College are residents, while the Longreach Pastoral College are residents, while the Longreach Pastoral College an			_ :	
29. Queensland Agricultural Training Colleges provide training and assessment to Queensland agriculture, production horticulture, conservation management, sugar milling, livestock, equine and meat retail sectors. QATC is a registered training organisation with the Australian Skills Quality Authority, and its agricultural Training before. It has 120 employees with key instructors' expertise in production horticulture, broad-arc eropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton (Ray White Rural Gracemere Ray White Rural Gracemere. Ray White Livestock Stock authors (specific Ray Annette Wendt.) Provided Ray Annette Wendt. Building 8117, University of Queensland GATTON QLD 4343 Tel: +61 7 5468 2126 Mob: +61 407 155 202 Demployees with key instructors' expertise in production horticulture, broad-arc eropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. We are a privately owned, Ray White franchise, incorporating Ray White Livestock Rockhampton Ray White Rural Gracemere. The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. During Beef Week, we are conducting a working dog trial, demonstration and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies.			, , ,	
Agricultural Training Colleges Training and assessment to Queensland agriculture, production horticulture, conservation management, sugar milling, livestock, equine and meat retail sectors. QATC is a registered training organisation with the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Vocational Education Training Sector. It has 120 employees with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/ Ray White Eural Gracemere The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. With Rural Gracemere The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Our core business involves rural & residential property sales & management, and livestock marketing. During Beef Week, we are conducting a working dogs. The trial is offering over \$10,000 in prize money, product & trophies. ### Colleges where fulltime training is based on farm scale training colleges are residential colleges train students colleges where fulltime training is based on farm scale training to colleges where fulltime training is based on farm scale training colleges are residential colleges train students from across all Australian states who wish to gain qualifications in its full time residential facilities; It also partners with industry to deliver specific training to meet their needs. **DON'T CURRENTLY EXPORT BUT INTERESTED** We are part of the national & international Ray White network, but as a privately owned enterprise, we survive & pride ourselves on results. **We are part of the national & international Ray White network, but as a privately owned enterprise, we survive & pride ourselves on results. **We are part of the national & international Ray White network, but as a privately owned enterprise, we survive & pride ourselves on results. **			CURRENTLY EXPORT	
Agricultural Training Colleges Agricultural Training Colleges Training and assessment to Queensland agriculture, production horticulture, conservation management, sugar milling, livestock, equine and meat retail sectors. QATC is a registered training organisation with the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Vocational Education Training Sector. It has 120 employees with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/ Ray White Livestock Rockhampton/ Ray White Rural Gracemere The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. We ware a privately owned, Ray White Livestock Rockhampton and Ray White Livestock Rockhampton and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. ### Operation of Acroullural training and assessment to Queensland garicultural College and the Emerald Agricultural College are residential Colleges and the Emerald Agricultural College are residential colleges train students from across all Australian states who wish to gain qualifications in its full time residential facilities; It also partners with industry to deliver specific training to meet their needs. DON'T CURRENTLY EXPORT BUT INTERESTED We are part of the national & international Ray White network, but as a privately owned enterprise, we survive & pride ourselves on results. We are part of the national & international Ray White network, but as a privately owned enterprise, we survive & pride ourselves on results. We are a privately owned enterprise, we survive & pride ourselves on results. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management, and r	29. Queensland	Queensland Agricultural Training Colleges provide	Courses span a wide range of subjects from Certificate I	Brent Kinnane
production horticulture, conservation management, sugar milling, livestock, equine and meat retail sectors. QATC is a registered training organisation with the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Vocational Education Training Sector. It has 120 employees with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/Ray White Rural Gracemere The business is owner & managed by Geoff & Suzy McManara & Gary & Annette Wendt. Our core business involves rural & residential property sale & management, and divestock marketing. During Beef Week, we are conducting a working dogs. The trial is offering over \$10,000 in prize money, product & trophies. The Ayr, Mareeba, Mackay, Bundaberg and Dalby training contres cater to day students, while the Longreach Pastoral College and the Emerald Agricultural College are residential colleges where fulltime training is based on farm scale training enterprises. Longreach and Emerald Colleges train students from across all Australian states who wish to gain qualifications in its full time residential facilities; It also partners with industry to deliver specific training to meet their nearly approach and Emerald colleges train students from across all Australian states who wish to gain qualifications in its full time residential facilities; It also partners with industry to deliver specific training to meet their nearly approach and Emerald colleges training to meet their nearly approach and Emerald colleges train students from across all Australian states who wish to gain qualifications in its full time residential facilities; It also partners with industry to deliver specific training to meet their nearly approach and Emerald colleges who wish to gain qualifications in its full time residential facilities; It also partners with industry to de		training and assessment to Queensland agriculture,	through to Diplomas.	Building 8117, University of Queensland
sugar milling, livestock, equine and meat retail sectors. OATC is a registered training organisation with the Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Vocational Education Training Sector. It has 120 employees with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production horticulture, broad-acre cropping, including irrigated cotton, equine management and search scale within the Australian states who wish to gain qualifications in its full time residential facilities; It also partners with industry to deliver specific training to meet their needs. DONT CURRENTLY EXPORT BUT INTERESTED We are a privately owned enterprise, we survive & private in the national Ray White enterprises. Longr	_	production horticulture, conservation management,	The Ayr, Mareeba, Mackay, Bundaberg and Dalby training	GATTON QLD 4343
Australian Skills Quality Authority, and its agricultural training programs are accredited within the Australian Vocational Education Training Sector. It has 120 employees with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/Ray White Rural Gracemere 30. Ray White Livestock Rockhampton Ray White Rural Gracemere 30. Ray White Livestock Rockhampton and Ray White Enral Gracemere 30. Ray White Livestock Rockhampton and Ray White Enral Gracemere. 30. Ray White Livestock Rockhampton Ray White Rural Gracemere. 30. Ray White Livestock Rockhampton Ray White Rural Gracemere. 30. Ray White Livestock Rockhampton Ray White Rural Gracemere. 30. Ray White Livestock Rockhampton Ray White Rural Gracemere. 30. Ray White Livestock Rockhampton Ray White Rural Gracemere. 30. Ray White Livestock Rockhampton Ray White Rural Gracemere. 30. Ray White Livestock Rockhampton Ray White International Ray White Internat		sugar milling, livestock, equine and meat retail sectors.	centres cater to day students, while the Longreach Pastoral	Tel: +61 7 5468 2126
training programs are accredited within the Australian Vocational Education Training Sector. It has 120 employees with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/ Ray White Rural Gracemere We are a privately owned, Ray White Livestock Rockhampton and Ray White Rural Gracemere. The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Our core business involves rural & residential property sales & management, and livestock management, and livestock management, and livestock management, and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. Training programs are accredited within the Australian tates who wish to gain qualifications in its full time residential facilities; It also partners with industry to deliver specific training to meet their needs. DON'T CURRENTLY EXPORT BUT INTERESTED We are a privately owned enterprise, we survive & pride ourselves on results. We are a privately owned enterprise, we survive & pride ourselves on results. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.		QATC is a registered training organisation with the		Mob: +61 407 155 202
Vocational Education Training Sector. It has 120 employees with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton / Ray White Rural Gracemere Gracemere Ray White Livestock Rockhampton / Ray White Livestock Rockhampton and Ray White Rural Gracemere. The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Our core business involves rural & residential property sales & management, and livestock management, and livestock marketing. During Beef Week, we are conducting a working dogs trial, demonstration and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. From across all Australian states who wish to gain qualifications in its full time residential facilities; It also partners with industry to deliver specific training to meet their needs. DON'T CURRENTLY EXPORT BUT INTERESTED We are a privately owned enterprise, we survive & pride ourselves on results. We are part of the national Ray White enterotional Ray White enterotion and sale international Ray White are part of the national Ray White are part of the national Ray White are part of the national Ray white enterotion and sale with cursults. We are a privately owned enterprise, we survive & pride ourselves on results. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have a scess to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.	32 En .	Australian Skills Quality Authority, and its agricultural	colleges where fulltime training is based on farm scale training	brent.kinnane@qatc.edu.au
employees with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/ Ray White Rural Gracemere We are a privately owned, Ray White Livestock Rockhampton and Ray White Rural Gracemere. The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Our core business involves rural & residential property sales & management, and livestock marketing. During Beef Week, we are conducting a working dogs. The trial is offering over \$10,000 in prize money, product & trophies. employees with key instructors' expertise in production horticulture, broad-acre cropping, including irrigated noton, sugar milling and meat processing. DON'T CURRENTLY EXPORT BUT INTERESTED We are part of the national & international Ray White network, but as a privately owned enterprise, we survive & pride ourselves on results. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.	Queensland Agricultural Training Colleges	9, 9	, ,	www.qatc.edu.au
horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/Ray White Rural Gracemere We are a privately owned, Ray White Livestock Rockhampton and Ray White Rural Gracemere The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Ray White Livestock Rockhampton and Ivestock management, and livestock marketing. During Beef Week, we are conducting a working dogs. The trial is offering over \$10,000 in prize money, product & trophies. horticulture, broad-acre cropping, including irrigated cotton, equine management, sheep and beef production, sugar milling and meat processing. DON'T CURRENTLY EXPORT BUT INTERESTED We are a privately owned and sinternational Ray White incorporational Ray White needs. DON'T CURRENTLY EXPORT BUT INTERESTED We are a privately owned enterprise, we survive & pride ourselves on results. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.	Government.	_	_	
cotton, equine management, sheep and beef production, sugar milling and meat processing. 30. Ray White Livestock Rockhampton/ Ray White Rural Gracemere Ray White Livestock Rock Management, sheep and beef production, sugar milling and meat processing. We are a privately owned, Ray White Livestock Rockhampton and Ray White Rural Gracemere. We are a privately owned, Ray White Livestock Rockhampton and Ray White Rural Gracemere. We are a privately owned enterprise, we survive & pride ourselves on results. We are a privately owned enterprise, we survive & pride ourselves on results. We are a privately owned enterprise, we survive & pride ourselves on results. We are a privately owned enterprise, we survive & pride ourselves on results. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.		, , , , , , , , , , , , , , , , , , , ,	· ·	
30. Ray White Livestock Rockhampton/ Ray White Rural Gracemere The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Booknampton Bouring Beef Week, we are conducting a working dogs. The trial is offering over \$10,000 in prize money, product & trophies. DON'T CURRENTLY EXPORT BUT INTERESTED We are a privately Don't Current But Interested by Conducting Ray White International Ray White international Ray White network, but as a privately owned enterprise, we survive & pride ourselves on results. We are part of the national & international Ray White network, but as a privately owned enterprise, we survive & pride ourselves on results. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.		1, -		
30. Ray White Livestock Rockhampton/ Ray White Rural Gracemere We are a privately owned, Ray White franchise, incorporating Ray White Livestock Rockhampton and Ray White Rural Gracemere The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Our core business involves rural & residential property Sales & management, and livestock mands ale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. We are a privately owned enterprise, we survive & pride ourselves on results. We are a privately owned enterprise, we survive & pride ourselves on found as a privately owned enterprise, we survive & pride ourselves on results. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.				
Rockhampton/ Ray White Rural Gracemere The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Our core business involves rural & residential property sales & management, and livestock management, and livestock management, and seef Week, we are conducting a working dogs. The trial is offering over \$10,000 in prize money, product & trophies. Incorporating Ray White Livestock Rockhampton and Ray White Rural Gracemere. Network, but as a privately owned enterprise, we survive & pride ourselves on results. Network, but as a privately owned enterprise, we survive & pride ourselves on results. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.				
White Rural Gracemere. The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Our core business involves rural & residential property sales & management, and livestock marketing. During Beef Week, we are conducting a working dogs. The trial is offering over \$10,000 in prize money, product & trophies. White Rural Gracemere. pride ourselves on results. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.	· ·		· ·	
Gracemere The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Our core business involves rural & residential property sales & management, and livestock marketing. During Beef Week, we are conducting a working dog trial, demonstration and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. Tel: +61 7 4933 3309 Mob: +61 429 317 345 geoff.mcnamara@raywhite.com www.raywhitegracemere.com Tel: +61 7 4933 3309 Mob: +61 429 317 345 geoff.mcnamara@raywhite.com www.raywhitegracemere.com				
The business is owner & managed by Geoff & Suzy McNamara & Gary & Annette Wendt. Our core business involves rural & residential property sales & management, and livestock marketing. During Beef Week, we are conducting a working dogs. The trial is offering over \$10,000 in prize money, product & trophies. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have a wealth of rural experience in beef cattle management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.		wnite Kurai Gracemere.	pride ourseives on results.	_
McNamara & Gary & Annette Wendt. Our core business involves rural & residential property sales & management, and livestock marketing. During Beef Week, we are conducting a working dog trial, demonstration and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. McNamara & Gary & Annette Wendt. Our core business involves rural & residential property sales & management, marketing & handling. Geoff, Gary & Tim have years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.	Gracemere	The hyginess is euman 9 managed by Coeff 9 Com-	We have a wealth of rural avacriance in heaf cattle	
Our core business involves rural & residential property sales & management, and livestock marketing. During Beef Week, we are conducting a working dog trial, demonstration and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. Our core business involves rural & residential property sales & management and livestock marketing. years of hands on experience in all aspects of beef cattle management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.			·	
sales & management, and livestock marketing. During Beef Week, we are conducting a working dog trial, demonstration and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. management. As selling agents at CQLX, Gracemere we conduct weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.	Pay White I wastest			
During Beef Week, we are conducting a working dog trial, demonstration and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. Indiagement is obtained agents at equity, ordering weekly livestock auctions, and special breed sales. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.			· · · · · · · · · · · · · · · · · · ·	www.raywiiitegracemere.com
demonstration and sale, showcasing some of Australia's top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. Our livestock office is located in a prime position at CQLX. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.	Посклатрюн			
top working dogs. The trial is offering over \$10,000 in prize money, product & trophies. We have access to, and utilize all aspects of electronic marketing, including Stock Alert, Auction Plus and web sites.				
prize money, product & trophies. marketing, including Stock Alert, Auction Plus and web sites.				
CURRENTLY EXPORT		prize money, product & tropines.	marketing, melading stock filert, faction i las and web sites.	
			CURRENTLY EXPORT	

Rimfire Resources is a niche provider of HR and recruitment services for agribusiness. We assist companies investing in Australian agriculture to secure human resources who will deliver on your business goals and are committed to understanding not only your recruitment needs, but the strategic direction and drivers of your business. From the boardroom to the field, our networks provide unrivalled opportunity for organisations looking for innovative human resource solutions.	Rimfire understands the opportunities our industry offers to domestic and international investors. Our recruitment and commercial experience stretches across the supply chain, from large scale production farming, farm inputs and services provision, trading and logistics to high-end processing of food and ingredients. From the boardroom to the field, our networks provide unrivalled opportunity for organisations looking for innovative human resource solutions.	Mick Hay 80 Stamford Road Indooroopilly QLD 4068 Tel: +61 7 3878 3411 Mob: +61 418 804 600 mhay@rimfireresources.com.au www.rimfireresources.com.au
	DON'T CURRENTLY EXPORT BUT INTERESTED	
Ruralco is a leading Australian agribusiness with more than forty specialist businesses operating across its network. Through considered, strategic ventures, Ruralco has established a strong business platform that caters to the diverse needs of rural and regional Australia. Our focus is on ensuring our clients achieve their goals and we provide expertise in merchandise, fertiliser, wool, livestock, real estate, risk management, water, grain, finance and insurance to help them realise these.	Ruralco's competitive advantage is combining local expertise and service with a strong national network. We have over 500 outlets across Australia and each of our businesses operates under its own brand with its own culture, service model and unique value proposition. Our businesses are established local market leaders and it's their shared passion for supporting their clients and communities that underscores what it means to belong to the Ruralco group. Ruralco's businesses are operated by experienced and dedicated staff whose access to the group's extensive resources significantly extends the scope of their core service offering. CURRENTLY EXPORT	Bill Beck 266 Denison Street ROCKHAMPTON QLD 4700 Tel: +61 7 4927 1677 Mob: +61 417 762 438 bbeck@ruralco.com.au www.ruralco.com.au Michael Guest 131 Maitland Street NARRABRI NSW 2390 Tel: +61 2 6792 2000 Mob: +61 429 921 700 mguest@dcco.com.au www.ruralco.com.au www.ruralco.com.au
Sapien provides livestock management solutions based on RFID and cloud technology. Our software solutions enable productivity improvements up and down the supply chain through sharing of data.	We have been providing these solutions for over 10 years, we understand the farmer and the farmer's needs as well as saleyards, buyers and processing plants. We provide a complete solution to make management more efficient. DON'T CURRENTLY EXPORT BUT INTERESTED	Robert Wyld Sapien Technology 22 Harker Street Burwood VIC 3125 Tel: +61 3 9808 7119 Mob: +61 427 790 212 reception@sapien.com.au www.sapien.com.au
	recruitment services for agribusiness. We assist companies investing in Australian agriculture to secure human resources who will deliver on your business goals and are committed to understanding not only your recruitment needs, but the strategic direction and drivers of your business. From the boardroom to the field, our networks provide unrivalled opportunity for organisations looking for innovative human resource solutions. Ruralco is a leading Australian agribusiness with more than forty specialist businesses operating across its network. Through considered, strategic ventures, Ruralco has established a strong business platform that caters to the diverse needs of rural and regional Australia. Our focus is on ensuring our clients achieve their goals and we provide expertise in merchandise, fertiliser, wool, livestock, real estate, risk management, water, grain, finance and insurance to help them realise these. Sapien provides livestock management solutions based on RFID and cloud technology. Our software solutions enable productivity improvements up and down the	recruitment services for agribusiness. We assist companies investing in Australian agriculture to secure human resources who will deliver on your business goals and are committed to understanding not only your recruitment needs, but the strategic direction and drivers of your business. From the boardroom to the field, our networks provide unrivalled opportunity for organisations looking for innovative human resource solutions. DON'T CURRENTLY EXPORT BUT INTERESTED

34. Selected Seeds	Selected Seeds is a leading exporter of tropical seeds. Exporting to over 14 different countries, Selected Seeds has over 40 years of experience supplying quality seed and technical advice. Fully integrated production ensures quality and consistency of products specifically tailored to markets. Our global network allows us to assist growers reach their maximum production potential.	Selected seeds manages production of quality seed with its dedicated team of professional seed growers, Agronomists, testing laboratories and sales network. This service enables our reach right to individual farmer to get the right information. Our global experience from our staff can help individuals get the right advice and timely seed supply they need for their fodder/pasture systems. Selected seeds also partners with leading nutritionists and researchers to make sure production outcomes are maximised for each climatic region. CURRENTLY EXPORT	Stan Paynter Grevillea Street PITTSWORTH QLD 4356 Tel: +61 7 4693 1800 Mob: +61 427 006 487 stan@selectedseeds.com www.selectedseeds.com.au
35. Swire Shipping SWIRE SHIPPING	Swire Shipping is dedicated to facilitating and growing the trade in the regions in which we operate in and to providing shipping solutions with the highest customer service standards. We recognize that our customers are the heart of our business and strive to work in partnership with our customers to achieve mutual success.	Our fleet of multipurpose vessels, operating competitive and reliable sailing schedules, is capable of carrying a wide range of general cargoes (including heavy and bulky project lifts), bulk parcels as well as containerized cargoes (general and refrigerated). From our traditional core trading area, the Asia - South Pacific region, we offer shipping links between over 130 ports in Asia, the Pacific Islands, Australia, New Zealand, North America, Europe, the Middle East and the Indian Sub-Continent.	Craig Feil 61 Sturt Street TOWNSVILLE QLD 4810 Tel: +61 7 4724 3019 Mob: +61 467 814 662 craig.feil@swirecnco.com www.swire.com
36. TAFE QLD South West (TQSW) MAKE GREAT South West	TQSW has a specialist meat processing and agribusiness training section that has all major meat processors, feedlots as clients. TQSW is currently training overseas abattoir workers from Malaysia, Indonesia and Vietnam in hygienic dressing, meat inspection in Australia with follow up training in each country.	Statutory Authority under DETE so very stable training organisation - Trainers have over 100 combined years of experience in meat inspection and currently deal with every major meat processing company and domestic processors. DON'T CURRENTLY EXPORT BUT INTERESTED	Jeff Bradbury TAFE QLD South West (TQSW) 100 Bridge Street TOOWOOMBA QLD 4350 Tel: +61 7 4694 1546 Mob: +61 417 603 093 jeff.bradbury@tafe.qld.edu.au www.tafesouthwest.edu.au
37. Think Livestock Think Livestock PRICIALISTS IN MEDICATION OCLUMEN SYSTEMS PRICIALISTS ADVICE - SERVICE	Think Livestock are specialist suppliers of vaccination and water medication equipment for all Livestock. We offer a constantly expanding range of animal health products; with two brands of high-quality animal health applicators to choose from, as well as a large selection of drenching, pour-on, safety and vaccination accessories.	As the experts in water medication for livestock, we carry and service a comprehensive range of water dosing equipment to suit any livestock dosing application. The water-powered and extremely cost effective Gator XL has been a popular choice among our customers for years, offering a simple and worry free method of adding soluble products to drinking water. CURRENTLY EXPORT	Dave Roberts 16 Grevillea Road HUNTLY VIC 3551 Tel: +61 3 5448 8942 Mob: +61 417 127 321 daveroberts@thinklivestock.com www.thinklivestock.com

38. Thompson Longhorn	Thompson Longhorn has been operating for over 30 years and is a leading designer and manufacturer of stock handling solutions. Our manufacturing facility and offices are located in the rural Goomburra Valley region, an hour and a half south west of Brisbane. We employ 25 local staff and service all Australia. We also supply equipment into North America, Asia and Europe. We can design and build equipment for all sized operations with a distinct focus on intensive cattle handling facilities.	We are leading the way with heavy duty equipment for feedlots, saleyards and pastoralists which incorporates pneumatic and hydraulic automation. All of our equipment and cattle handling systems are designed for the most safe, efficient and cost effective way to handle cattle and to minimise stress for the cattle and staff. Occupational Health and Safety compliance is at the forefront of all our design and we are constantly looking at innovative new ideas. Our dedicated design team utilise the very latest 3D CAD design packages to work with our clients to ensure the best possible design is achieved.	Byron Wolff 288 Inverramsay Road GOOMBURRA QLD 4362 Tel: +61 7 4666 6174 Mob: +61 418 715 021 info@thompsonlonghorn.com.au www.thompsonlonghorn.com.au
39. Toowoomba and Surat Basin Enterprise TSBE Toowoomba and Surat Basin Enterprise	Business membership organisation with 480 business members including a growing number from the agribusiness sector. Working with a number of businesses to develop export opportunities in China and Asia more broadly through market research, targeted delegations and business to business introductions. Have a number of existing beef producers, feedlots, processors and we are working to develop direct air freight export opportunities from new airport facility in Toowoomba to Asia.	TSBE has a membership of capable agribusinesses across the supply chain producing products and services ready for export. TSBE has a strong connection with China with a staff member based in Shanghai. TSBE is working closely with beef (and other sectors) producers to develop direct export connectivity through the new airport facility in Toowoomba - fresh product, delivered overnight. DON'T CURRENTLY EXPORT BUT INTERESTED	Jo Sheppard 137 Herries Street TOOWOOMBA QLD 4350 Tel: +61 7 4639 4600 Mob: +61 407 024 665 jo@tsbe.com.au www.tsbe.com.au
40. University of Southern Queensland UNIVERSITY OF SOUTHERN QUEENSLAND	Professor of value chains, leading a research team with a focus on export products, and in particular beef products to Asia.	Based in Toowoomba with numerous producers and processors in close proximity, and the Wellcamp Airport which is setting up freight flights direct to China. DON'T CURRENTLY EXPORT BUT INTERESTED	Alice Woodhead West Street TOOWOOMBA QLD 4350 Tel: +61 7 4631 2406 Mob: +61 403 679791 alice.woodhead@usq.edu.au Julie Cotter Tel: +61 7 4631 2916 Mob: +61 488 555 349 cotter@usq.edu.au www.usq.edu.au

41. Vyta Buzz Pty Ltd



Our product is Dynavyte. Naturally fermented, it is a gut health product based on Humates, a great source of beneficial microbes. Specially formulated for use during times of stress including weaning, transport and sales, Dynavyte is a palatable liquid that can be added to water, coat grain, pour over hay or drench. Economical and proven to increase feed conversion, weight gain and reduce mortality rates. Formulated by a veterinarian, Dynavyte is cost effective and minimises losses in the herd.

Dynavyte is successfully launched in New Zealand. We are now exploring further export opportunities. The unique formulation of Dynavyte optimises production in all intensive livestock operations. The natural formulation of Dynavyte includes kelp sourced in Nova Scotia. This Kelp has documented anti-inflammatory and immune boosting properties that complement the gut health action in Dynavyte. The use of Humates in agriculture is well researched and while the science behind Humates is new to market, farmers have been utilising the benefits of Humates for centuries feeding peat, bog and silage. Dynavyte offers animals these benefits in all environments.

Maryann Thexton - CEO 311 Grandview Road Pullenvale BRISBANE QLD 4069 Tel: +61 7 3374 3014 Mob: +61 432 554 024

maryannthexton@hotmail.com www.dynavyte.com

CURRENTLY EXPORT

42. Warwick Cattle Crush



Warwick Cattle Crush is part of the business of Stark Engineering Pty Ltd, originating in 1917. The company has been manufacturing Cattle Handling equipment for over 45 years. Designed and Manufactured the MK IV Halal Killing box (which is OIE approved) to enable the export of live cattle.

Our Hydraulic and Manual Cattle Crushes and equipment are installed in the majority of large cattle operations and have proven to outlast the nearest competitor.

The Warwick Cattle Crush Company is known throughout the world for its safe, reliable quality equipment and after sales service. Research and Development is constant and we strive to design carefully to our clients requirements.

CURRENTLY EXPORT

Gary Stark 96 Gatton Laidley Road FOREST HILL QLD 4342 Tel: +61 7 5465 4195

Mob: +61 / 5465 4195 Mob: +61 428 889 148 sales@starkeng.com.au www.starkeng.com.au

Disclaimer

This document is aimed at showcasing Australian Agribusiness capabilities involved in Beef Australia 2015 and is not intended as an exhaustive directory of Australian Agribusiness companies. Whilst care is taken by the Queensland Government, Austrade and Beef Australia in the preparation of this publication, the content is based on information provided by companies themselves. Care has been taken in producing this document, however no responsibility is accepted for any loss or damage arising from any errors or omission whether negligent or otherwise. No responsibility for any loss occasioned to any person acting on or refraining from action as a result of the contents of this publication is accepted by the Commonwealth of Australia.